

**Our Next Professional
Development Meeting:**

Date: January 4, 2006 Time: 6:00 PM

**Place: Radisson Hotel; Piscataway, NJ (next
to Embassy Suites)**

**Topic: *Winning with Global Manufacturing
Networks***

**Presented by: Ms Jane Biddle, CPIM, Presi-
dent-APICS-West Jersey**

IGlobalization is revolutionizing the way manufacturers operate. Best-in-class enterprises are cutting costs and building responsiveness into their supply chains by outsourcing non-strategic manufacturing functions, improving customer responsiveness, and entering new markets. Over time, leading manufacturers will evolve into ecosystem operating models that also manage extended supply chain business processes. Jane will present the results of an Aberdeen benchmarking study conducted earlier this year.

Jane Biddle leverages her 25+ years of manufacturing, enterprise, supply chain, and international logistics expertise to lead Aberdeen's research efforts in the global manufacturing sector. She has been at the forefront of technology since implementing MRP systems for Hewlett-Packard customers. In the 1990s, she established the manufacturing practice for Benchmarking Partners before joining SAP to initiate and manage its Industry Centers of Expertise for the Americas. She is currently serving as President of the APICS West Jersey chapter.



Cost:

APICS Members	\$30
Non-member	\$35
Full-Time Student	\$20

Welcome New Members:

Sanjay Verma

Donna De Pasquale

Christopher Milano

Ryan Kral

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Education

CPIM Exam Review Courses

Middlesex County College

Basics of Supply Chain Mmanagement	Tuesdays, 6:00-9:30	January 3 to February 14
Master Planning of Resources	Thursdays, 6:00-9:30	January 5 to February 16
Detailed Scheduling and Planning	Tuesdays 6:00-9:30	February 21 to April 11
Strategic Management of Resources	Thursdays, 6:00-9:30	February 23 to April 14
Execution and Control of Operations	Mondays, 6:00-9:30	February 27 to April 17

Raritan Valley Community College

Basics of Inventory Management	Friday, 8:00-5:00	April 7 (1 session)
Physical Inventory	Friday, 8:00-5:00	April 14 (1 session)
Constraints Management Overview	Wednesday, 6:00-9:00	February 22 to March 8
Supply Chain Management	Wednesday, 6:00-9:00	March 15 to March 29

Board of Directors

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TRAIN THE TRAINER

A workshop that introduces the Basics of Effective Instruction"

Improve your training skills in one action-filled weekend

The Train the Trainer workshop is an intense, hands-on 18-hour workshop. You will be shown and will practice tried and true methods that can help you to become an effective instructor.

The class reviews basic training techniques and the four 'must' rules of effective training. It provides common sense suggestions for using a variety of presentation media and helpful hints on room set-up. The question of why and how different people learn is examined.

The most powerful tool for improving your training skills is the 5- and 10-minute presentations. Each session is videotaped, reviewed and critiqued.

The APICS Train the Trainer workshop was created to teach training skills to chapter instructors. However, you will find that this is only one way of applying these new skills. It provides a successful and workable methodology that can be applied to any training situation. The confidence and technical ability gained from TTT will lend authority to presentations at work and in all of your activities.

What Attendees Have Said

"This course is a must for all trainers."

"Gave me the skills to present in many situations: training classes, meetings, team presentations."

"Helped me see the flaws in my presentation techniques that I didn't know I had."

"An excellent course for new instructors; even greater benefit for those with experience."

The purpose of the APICS Train The Trainer workshop is to introduce you to the basics of effective instruction. Learn the tried and true methods for training. This workshop is an intensive hands-on and activity-oriented course. It is intended to enhance your professionalism and effectiveness as a trainer. During the workshop, you will write instructional objectives, formulate lesson plans, and then present 5- and 10-minute training sessions using the procedures, tools, and skills you have learned. You will learn how to:

- Write instructional objectives that clearly show what your students will be able to do as a result of the lesson
- Develop lesson plans that support the lesson and that anyone can use
- Effectively use a variety of media to promote learning
- Determine the participants' level of learning in terms of your instructional objectives through feedback
- Design learning experiences that motivate the student to learn

Requirements

- \$350 investment for the tuition, workbook, breaks, and lunch
- Prepare a training session to be used for both the 5- and 10-minute training presentations (not a lecture -involve the learners and teach them how to do something)
- Be ready to "be involved"
- Be open minded!!!
- Be prepared to apply your new training techniques

Deliverables

- Review of the basics of communication
- Demonstrations, tips and practice in selecting and using assorted media correctly
- Develop instructional objectives
- Creating, timing, and executing lesson plans
- Practice and critique of teaching methods and techniques
- Tips on setting up a training environment
- Training and experience in motivating learners
- Increase your business effectiveness

Workshop Schedule

Thursday (6:30 PM -- 9:00 PM)

Friday (8:00 AM -- 5:00 PM)

Saturday (8:00 AM -- 5:00 PM)

Employment Opportunities

- E0435 Demand Planner Morris County \$70-90K + Bonus
4+ yrs experience in a consumer products company
- E0436 Production Planner Middlesex County to \$75K
5+ yrs H&BA, medical, food, pharma or consumer products manufacturing experience
- E0437 Project Managers (2) Morris County \$90-\$120K + Bonus
Solid OTC/Consumer Products experience with full Supply Chain Management in support of the R&D process / re-branding launches
- E0438 Forecast Analyst Parsippany \$65-\$80K + Bonus
4+ yrs experience in pharmaceuticals or OTC product
- E0439 Production Planning Mgr North Jersey to 70K + Bonus
4 yrs production planning & 2 yrs supervisory or management experience in manufacturing
- E0440 Materials Manager North Jersey to \$100K + Bonus
10 yrs as a Supply Chain Manager in consumer packaged goods with specific expertise in Demand Planning, Manugistics and productivity improvement.
- E0441 Demand & Supply Analyst Bergen County \$60-\$75K
4+ yrs experience in a Pharma,OTC or consumer products company
- E0442 Supply Chain Manager Morris County \$128K-\$140K+
10 yrs Supply Chain Management in Process industry w/MBA & APICS
- E0443 Inventory/Materials Control North Jersey \$70K-\$90K
Lead & educate entire organization in inventory control & cycle counting.
80% overnight traveling required. Tremendous opportunity for growth within the company.
- E0444 Sr. Level Purchasing Manager Based in North Carolina Low \$100s
Directing all aspects of purchasing, supplier development/quality,and MRO store operations.
Create & implement a global supply strategy for the plant.
- E0445 VP of Materials & Planning \$200K+
Direct: purchasing, forecasting, production planning & scheduling, inventory control & logistics for a SKU intensive multi plant manufacturing environment.
- E0446 Planning Manager New Jersey
7-10 yrs experience in Pharma Industry - provide scheduling & planning direction for all manufacturing & packaging areas in NJ manufacturing.
- E0447 Pharma Mfg Supervisor - DPI Elizabeth,NJ
Supervise the day-to-day operations in the DPI (dry powder inhaler) manufacturing environment.
- E0448 Supervisor Pharma Mfg (2)
Supervise Aerosol Mfg & filling operations. Provide troubleshooting, root cause analysis, batch variance decision making,develop quality & production metrics (midnight shift)

Upcoming Chapter Events

Jan 4, 2006	Winning with Global Manufacturing Networks Jane Biddle
Feb 1, 2006	Lean Modeling Jim Curry
Mar 1, 2006	Lessons Learned on the Way to World Class Steve Shiffer
Apr 12, 2006	Tri-Chapter Meeting Doing Business in China-Panel Discussion
May 3, 2006	APICS/ISM Joint Meeting 7 Mistakes Supply Managers Make
May 4, 2006	Seminar-Supply Chain Metrics What & How to Measure

Permanent Placement
Interim Professionals
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12 years.....



Central Jersey Chapter Mission

To be the premier provider of supply chain education (including: inventory, materials, production, and operations management) to Central Jersey's industries and individuals

Central Jersey Chapter
16 Voight Lane
Lafayette, NJ 07848

Plant Tours

Is your company interested in hosting a plant tour?
Contact Nick Sheridan at
(212) 891-6830 to schedule your event.

EVENTS AROUND THE STATE

West Jersey APICS Chapter: Logon on to www.apics-west-jersey.org for details.

PTMO APICS Chapter: Logon to www.apics-ptmo.org for details.

North Jersey Chapter: Logon to www.apicsnonj.org for details.